

Branch Manager

Experience: 7 to 10 yrs.

Job Description

- Lead a result oriented team and is responsible for managing the Branch Profitability, ensuring high quality service and Customer Relationship Management
- Own all branch-banking objectives and overall branch supervision
- Ensure achievement of overall Branch Targets by generating business and cross sales
- Key Customer Relationship Management & supervision of all High Net Worth customer programs
- Ensure all components of the branch sales model function as per design
- Complaints Handling
- Review Branch Operations reports
- Branch Merchandising & co-ordination with Marketing at product level.
- Ensure compliance with Banking rules, Regulations & Procedures.
- Periodic review of progress vs. objectives.
- Ensure clarity of Business objectives among staff.

Desired Candidate Profile

Education: Graduate and any one or more of the following qualifications:-

MBA, MMS, ICWA(Inter), CA(Inter), CS(Inter), JAIIB, LLB, BCA

Minimum 7 years of service in Officer Cadre out of which not less than 1 year as a Branch Manager.

Techno savvy candidate with an exposure of working in Digital Banking environment.